

## Message Text

UNCLASSIFIED

PAGE 01 TOKYO 09177 230223Z  
ACTION EB-08

INFO OCT-01 EA-12 ISO-00 DODE-00 NSAE-00 ICA-20  
TRSE-00 SOE-02 DOE-15 CIAE-00 /058 W  
-----083220 230803Z /23

R 230213Z MAY 78  
FM AMEMBASSY TOKYO  
TO SECSTATE WASHDC 8122  
USDOC WASHDC

UNCLAS TOKYO 09177

E.O. 11652: NA  
TAGS: ESTC, BBSR, JA  
SUBJECT: WTDR/FTI: MTT INSTRUMENTATION CO., LTD.  
- (MTT KOGYO KEISOKU K.K.)  
REFS: STATE 87834; TOKYO 7477

1. JAPAN  
OFFICE USE: 2. 588 3. NA 4. 01  
5. MTT INSTRUMENTATION CO., LTD. (MTT KOGYO KEISOKU K.K.)  
6. 1-47-1 HATSUDAI, SHIBUYA-KU

7. TOKYO 151

8. CONTACT: YOSHIKATSU YANO

9. TITLE: DIRECTOR

10. PHONE: 03/3753811 11. TELEX: 2324236 ISOTEK

12. CABLE: NA

13. ESTABL: 1971 14. EMPL: 21 15. SIZE: SMALL

16. REPUTATION: Y-GOOD 17. RPT DATE: 05/78  
OFFICE USE: 18. 19. NA 20. NA 21. NA 22. NA  
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 TOKYO 09177 230223Z

23A. 38230/023M5 MFR. & DIST. OF TEMPERATURE  
- TRANSMITTERS; AGT. & IMP. OF PROCESS  
- MONITORING SYSTEMS; AGT. DIST. & IMP.  
- OF DIGITAL TEMPERATURE INDICATORS

23B. 36790/023M5 MFR. & DIST. OF MINIATURE POWER

- SUPPLIES; AGT. DIST. & IMP. OF PRESSURE
- TRANSDUCERS

23C. 36626/0M MFR. & DIST. OF ISOLATION AMPLIFIERS

24. FOREIGN SALES: LOCAL ONLY

25. FINANCIAL REFS: MITSUBISHI BANK, SASAZUKA BR., 1-55-2 SASAZUKA, SHIBUYA-KU, TOKYO.

26. TRADE REFS: DORIC SCIENTIFIC DIV. OF EMERSON ELECTRIC CO., 3883 RUFFIN RD., SAN DIEGO, CA 92123; DATA INSTRUMENTS INC., 4 HARTWELL PLACE, LEXINGTON, MA 02173.

27. FOREIGN FIRMS REPRESENTED: AGENCY REP. OF DORIC SCIENTIFIC DIV. OF EMERSON ELECTRIC CO., SAN DIEGO, CA FOR PROCESS MONITORING SYSTEMS, DIGITAL TEMPERATURE INDICATORS, ACQUIRED 1975; DATA INSTRUMENTS INC., LEXINGTON, MA FOR PRESSURE TRANSDUCERS, ACQ. 1974.

28. POST EVALUATION: THIS COMPANY IS MANUFACTURER AND DEALER IN INDUSTRIAL PROCESS CONTROL INSTRUMENTS. FIRM WAS STARTED IN 1971 AS AN IMPORT AGENT FOR U.S. SEMICONDUCTOR MANUFACTURERS. IN 1972, FIRM STARTED RESEARCH AND DEVELOPMENT OF POWER SUPPLIES. IN 1974, FIRM CONSTRUCTED FACTORY IN TAKASAKI TO MANUFACTURE THE PRODUCTS LISTED IN PARA 23. FIRM CHANGED ITS NAME FROM MTT CO., LTD. TO MTT INSTRUMENTATION CO., LTD. IN 1976. SALES ARE MADE TO UNCLASSIFIED

UNCLASSIFIED

PAGE 03 TOKYO 09177 230223Z

WIDE VARIETY OF INDUSTRIES, E.G., IRON & STEEL, PAPER & PULP, ELECTRIC & GAS, AUTOMOBILES, ELECTRIC APPLIANCES, PETROLEUM & CHEMICALS, AND OTHERS. FIRM MAINTAINS HEAD OFFICE IN TOKYO WITH PLANT IN TAKASAKI. PAID-IN CAPITAL - 21 MILLION YEN (US\$1 EQUALS APPROX. 228 YEN). SALES FOR PERIOD ENDED MARCH 31, 1978 WERE 420 MILLION YEN. IMPORT RATIO: 35 PCT. FIRM'S MAJOR STOCKHOLDERS ARE PRESIDENT SHOICHI MOCHIZUKI 20 PCT, DIRECTOR YOSHIKATSU YANO AND DIRECTOR RYUICHI TOYODA EACH 15 PCT. A LOCAL BANK REPORTS THAT FIRM HAS MAINTAINED ACCOUNTS SINCE NOVEMBER, 1977 AND THAT BANK'S CREDIT FACILITIES HAVE BEEN EXTENDED WITH FAVORABLE RESULTS. FIRM'S CURRENT MONTHLY TURNOVER IS 20 - 30 MILLION YEN. BANK CONSIDERS THE COMPANY TO BE GOOD FOR NORMAL BUSINESS ENGAGEMENTS. EMBASSY RECOMMENDS FIRM AS SUITABLE TRADE CONTACT FOR INTERESTED U.S. FIRMS, PROVIDED NORMAL TRADE PRECAUTIONS ARE TAKEN.

29. PREP: TOSHIKUNI MASUDA APPR: RODNEY L. HUFF  
MANSFIELD

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** STRATEGIC TRADE CONTROLS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 23 may 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978TOKYO09177  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780216-0730  
**Format:** TEL  
**From:** TOKYO  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780527/aaaaawif.tel  
**Line Count:** 113  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 93744698-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EB  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 78 STATE 87834, 78 TOKYO 7477  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2596315  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** WTD/FTI: MTT INSTRUMENTATION CO., LTD. - (MTT KOGYO KEISOKU K.K.)  
**TAGS:** ESTC, BBSR, JA  
**To:** STATE COM  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/93744698-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014